

Message Text

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62

ORIGIN COME-00

INFO OCT-01 NEA-10 ISO-00 EB-07 /018 R

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STATE/NEA/ARP/A.HERNE

----- 122553

P 202206Z JUN 75

FM SECSTATE WASHDC

TO AMEMBASSY JIDDA PRIORITY

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E.O. 11652:N/A

TAGS: BEXP, SA

SUBJECT: PRODUCT OPPORTUNITY - ASTRONOMICAL OBSERVATORY

1. ESSCO, WELL KNOWN MAKER OF RADOMES AND ASSOCIATED SYSTEMS, HAS BEEN ASKED TO QUOTE ON SUPPLY AND INSTALLATION OF AN ASTRONOMICAL OBSERVATORY IN SAUDI ARABIA. REQUEST FROM RABITAT AL-ALAM AL-ISLAMI (MUSLIM WORLD LEAGUE) LOCATED IN MECCA AL-MUKARRAMA. QUOTE REQUIRED PRIOR TO END OF JUNE.

2. IN ORDER ASSIST ESSCO FOLLOWING NEEDED:

A. ESTIMATE OF BUDGET AVAILABLE FOR THIS PROJECT.(CUSTOMER HAS REQUESTED ESTIMATED PRICES AT THIS TIME).

B. IS MUSLIM LEAGUE UNDER CONTROL OF SEPARATE AGENCY. WHAT IS PRESENT TIE TO GOSA? WHO CONTROLS FUNDING?

3. COMPETITION FOR THIS POTENTIAL BELIEVED TO BE:

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JAPAN - MITSUBISHI

FRG - ZEISS AND KRUPP
ENGLAND - GURBB AND PARSONS

4. ESSCO ESTIMATES THIS PROJECT COULD ULTIMATELY GO TO 50

MILLION DOLLARS.

5. ANY DETAILS EMBASSY CAN DETERMINE TO HELP IN PREPARA-
TION FOR QUOTE WILL BE MOST HELPFUL, REGRET SHORT FUSE BUT
ANY INPUT APPRECIATED. KISSINGER

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Message Attributes

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Disposition Authority: buchant0
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Margaret P. Grafeld
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